**Individualized Job Leads Plan (Network Brainstorming)**

**Job seeker Name:**

**Job Seeker’s desired Occupation or skills or General Theme:**

**Mini Profile:** For each category list at relevant information (at least 3) that describe the individual related to the occupation or job goal listed above.

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| --- | --- | --- | --- |
| Experience/Education | Skills | Personality Traits | Interests/hobbies |
| 1 |  |  |  |
| 2 |  |  |  |
| 3 |  |  |  |
| 4 |  |  |  |

**Instructions:** Present Job Seeker’s Goal and strengths to your networking group.

1. Have the group brainstorm companies related to the job seekers occupation/ skills/theme Move from large categories to specific business. (Category- Library – Specific business: Davisville Library, NK; Providence mobile book van, etc.)
2. A second question to ask is, where might there be a need for occupation/skills and they don’t know it yet. (Review NAISC Industries for ideas; Also consider customized employment, add on service or resource sharing) (Need more ideas? Employri Occupation search, Chamber of Commerce, etc)
3. After 20 or more company names are identified, ask people to review the list and identify all warm contacts, document warm contact.
4. Review the list with the job seeker and **transfer priority leads to the Job Development Log**.

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| **Industry or Company/** | **Who Provided Lead**  | **Warm Contact Name**  |
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