**Individualized Job Leads Plan (Network Brainstorming) Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**SME Student Name: Job seeker Initials:**

**LIST who participated in the Group Brainstorming:**

**Job Seeker’s desired Occupation, Priority skills or General Theme:**

**Mini Profile:** For each category list relevant information (at least 3 in each column) that describes the individual related to the occupation or job goal listed above.

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| --- | --- | --- | --- |
| **Experience/Education** | **Skills** | **Personality Traits** | **Interests/hobbies** |
| 1 |  |  |  |
| 2 |  |  |  |
| 3 |  |  |  |

**Instructions:** Convene the group of paid and natural supports.

1. Facilitate a group brainstorming to list specific companies. To focus the conversation, share with the group the Job Seeker’s mini profile and the desired occupational goal, priority skills, environment, or general theme, as listed above. (For those that can not attend, do individual outreach.)
2. Move from large categories to specific businesses. (Category- Library – Specific business: Davisville Library, NK; Providence mobile book van, etc.)
3. Identify a minimum of 20 or more companies. Ask people to review the list and document warm contacts.
4. Having trouble reaching 20? A second question to explore is where might there be a need for occupation/skills and they don’t know it yet? (Review NAISC Industries for ideas;
Need more ideas? Do an environmental scan of neighborhood/town, explore Employri Industry/Occupation search, Chamber of Commerce, etc.
5. Review the list with the job seeker and **transfer priority leads to the Job Development Log**.

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| **Industry or CompanyA minimum of 20 ideas** | **Who Provided Lead**  | **Warm Contact Name**  |
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